

DOING BUSINESS IN DOWNTOWN SIOUX CITY, IOWA

Downtown Partners
SIOUX CITY



more to explore



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DOWNTOWN PARTNERS SIOUX CITY

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DOWNTOWNSIOUXCITY.COM

Dear Future Downtown Sioux City Business:

Downtown Partners invites you become a part of Sioux City's exciting cultural and entertainment area!

In order to help ensure you have everything you need to get your business or idea up and running, we have created this reference guide on "How to do business in Downtown Sioux City". The guide is designed to take you through the steps from conception to realization and to give you the right contacts and resources to move forward from any stage in your development.

The mission of our organization is to be a facilitator in creating a vibrant, expanding, downtown which is a regional destination to work, live, shop and play. Based on input from area property and business owners, a strategic plan is in place to guide the district's services. A majority of the budget focuses on projects, streetscaping, marketing and promotions to help create a vibrant experience and to develop an environment that will attract more visitors and investment.

Please do not hesitate to call us at 712.252.0014 ... we're here to help.

We wish you much success and look forward to working with you!

Ragen Cote
Executive Director



Checklist: What to do when starting a new business (SBA.gov)

Before Start-up

- Develop a business plan, including cash flow projections
- Choose management advisers - an accountant, an attorney, a banker, an insurance agent and [SCORE](#) mentor
- Choose an appropriate name for the business
- Using the business plan, establish a relationship with a banker. Possible bank services include:
 - Credit-card merchant account
 - Business checking account
 - Working capital loan
 - Equipment loan
 - Lock-box services
- Select the legal entity and year-end for the business
- Register the business name with County Recorder if the business is a sole proprietor
- Find a location for the business and verify proper zoning with City
- Negotiate a lease
- Design the layout of the facility
- Prepare all the necessary legal documents as applicable:
 - Partnership agreements
 - Articles of incorporation and first organizational minutes
 - Bylaws
 - Federal identification number(SS-4)
 - State and local license applications
 - Sales tax identification number
 - Industry-specific license
 - Register the business with the Secretary of State if incorporated or partnership
- Obtain quotes for and then order office furniture and equipment
- Order office supplies
- Order business cards and business stationery
- Order an appropriate sign or indoor signage for the business
- Purchase adequate insurance as applicable:
 - Health
 - Malpractice
 - Liability
 - Worker's Compensation
 - Life
 - Fidelity bond
 - Computer and equipment
 - Umbrella
 - Employee dishonesty

Start-Up

- Establish prices for your goods and services
- Promote the business's opening through:
 - Press releases to local and national media
 - Advertising
 - Direct-mail announcement
 - Chamber memberships
 - Promotional items such as pens or hats
 - Other
 - Seek, interview and make offers to job candidates
 - Select and implement a financial record-keeping system
 - Accounts payable
 - Accounts receivable
 - Inventory tracking
 - Order entry

Ongoing Operations

- Develop personnel policies and procedures
- Prepare quarterly payroll returns and verify timely tax deposits
- Prepare quarterly or monthly financial statements
- Perform year-end tax planning, at least one month before the year-end
- Prepare annual federal, state, and payroll returns
- Develop employee job descriptions
- Review existing insurance coverage at least once a year
- Prepare and maintain personnel files
- Establish answering mechanism for after hours
- Joins industry associations and groups
- Verify listing in yellow pages of area phone directories
- Register trademark

**This list may not be all-inclusive*

Prepared by:
Iowa Small Business Development Center
Southeastern SBDC SCC/Center for Business
1-866-722-4692 ext. 5381 or 319-208-5381
www.iowasbdc.org

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Start-Up Resources

There are a number of available programs to assist startups, micro businesses, and underserved or disadvantaged groups. The following resources provide information to help specialized audiences start their own businesses.

- [Environmentally-Friendly "Green" Business](#)
- [Home-Based Business](#)
- [Online Business](#)
- [Self Employment](#)
- [Minority Owned Business](#)
- [Veteran Owned Business](#)
- [Woman Owned Business](#)

You can save money when starting or expanding your business by using [government surplus](#). From commercial real estate and cars, to furniture, computers and office equipment, find what you need for your business in one place. Also keep in mind that Business Plan Writing Contests are increasingly becoming a popular way to “win” grant money. Check with Downtown Partners or the City of Sioux City for more information.

Local Resources

Downtown Partners Sioux City
418 Pierce Street
712.252.0014
Web Site: www.downtownsiouxcity.com

Siouxland Economic Development Council
617 Pierce Street, Suite 202
712.279.6430
Web Site: www.siouxlandedc.com

Siouxland Chamber of Commerce
(The Siouxland Initiative)
101 Pierce Street
712.255.7903
Web Site: www.siouxlandchamber.com

SCORE
320 6th Street, Federal Building, Room
186
712.277.2325
Web Site: www.siouxcity.score.org

City of Sioux City Economic Development
405 6th Street
712.224.5500
Web Site: www.locatesiouxcity.com

Sioux City Public Library
529 Pierce Street
712.255.2933
Website: www.siouxcitylibrary.org

Convention & Visitors Bureau
801 4th Street
712.279.4800
Web Site: www.visitsiouxcity.org

STARTUP SIOUX CITY
Website: www.startupsiouxcity.com

Sioux City Growth Organization (SCGO)
Innovation Market
Web Site: www.siouxcitygo.com

Small Business Development Center
4647 Stone Ave.
Sioux City, IA 51102
712.274.6454
Web Site: www.corporatecollege.biz

Iowa Resources

Iowa Source Link

515.286.4950

Website: www.cisourcelink.com

Iowa Small Business Resource Office

800.532.1216

Venture Network of Iowa (VNI)

515.242.4740

Iowa Procurement Outreach Center

515.242.4888

Iowa Economic Development Authority

200 East Grand Avenue

Des Moines, IA 50309

515.725.3000

Web Site:

www.iowaeconomicdevelopment.com

Iowa Secretary of State

Hoover Building, Des Moines, IA 50309

515.281.5204

Web Site: www.sos.state.ia.us

Iowa Dept. of Revenue & Finance

Hoover Building, Des Moines, IA 50309

800.367.3388

Web Site: www.iowa.gov/tax

Iowa Dept. of Natural Resources

Wallace Building, Des Moines, IA 50309

515.281.5145

Web Site: www.iowadnr.gov

Iowa Dept. of Inspections & Appeals

Lucas States Office Building

Des Moines, IA 50309

515.271.7250

Web Site: www.iowa.gov

Iowa Workforce Development

1000 East Grand Avenue

Des Moines, IA 50309

515.281.5387 / 800.562.4692

Web Site: www.iowaworkforce.org

Small Business Administration

215 4th Avenue SE., Suite 200

Cedar Rapids, IA 52401-1806

319.362.6405

Web Site: www.sba.org

Federal Resources

Small Business Administration (SBA)

409 3rd St, SW

Washington DC, 20416

800.827.5722

Web Site: www.sba.gov

US Federal Statistics

1275 First Street, NE

Washington DC, 20417

800.333.4636

Web Site: www.usa.gov

US Business Advisor

1275 First Street, NE

Washington DC, 20417

800.333.4636

Web Site: www.business.usa.gov

US Census

4600 Silver Hill Road

Washington DC, 20233

800.923.8282

Web Site: www.census.gov

Internal Revenue Service

3539 Southern Hills Drive

Sioux City, IA 51106

712.274.8019

Web Site: www.irs.gov

City of Sioux City Community Development

City of Sioux City Community Development Department
405 6th Street (City Hall)
(712) 279-6274

Department offices include the Housing Assistance Center located on the first floor, Inspection and Permit Services, Planning and Neighborhood Services, and Real Estate are all located on the third floor. Office hours for the department are 8:00 a.m. through 4:30 p.m. Monday through Friday.

www.sioux-city.org/community-development

The Community Development Department includes the Permit Center, Planning Division, Inspections Services Division, Housing Assistance Center, Neighborhood Services, Real Estate, and Community Development Administration.

Services include the provision of one-stop permitting processes, zoning information, variances and rights-of-way vacations, inspection of residential and commercial construction, code enforcement, long range land use and transportation planning, purchase and sale of real estate, housing rehabilitation and production assistance, revitalization of older neighborhoods and provision of rental housing assistance and home ownership assistance.


Mission: to encourage, guide and assist in the positive growth and development of the community and provide safe decent and sanitary housing for its residents.

Contact List:

| | |
|---|--------------|
| Assistant City Manager | 712-279-6206 |
| Community Development Operations Manager | 712-279-6343 |
| Inspection Services Supervisor | 712-224-5154 |
| Neighborhood Services Supervisor | 712-224-5136 |
| Senior City Planner | 712-279-6346 |
| City Planner | 712-279-6341 |
| Zoning Enforcement Officer | 712-279-6226 |
| Real Estate Officer | 712-279-6971 |

Licenses and Permits

The City Clerk's Office is the first stop to understanding what City permits and licenses are needed for your type of business. Below are the licenses and permit applications available through the City Clerk's Office. If you have questions regarding license or permit applications, call 712-224-7387 or you can find this list and other resources at www.siuox-city.org.

-  [Adult Entertainer Permit Application](#)
-  [Adult Oriented Business License Application](#)
-  [Ambulance License Application](#)
-  [Body Piercing Artist Permit Application](#)
-  [Body Piercing Business License Application](#)
-  [Carnival, Circus, Exhibition or Show License Application](#)
-  [Cigarette/Tobacco Permit Application \(Iowa Retail\)](#)
-  [Excess Animal Permit Application and Information](#)
-  [Horse-Drawn Carriage License Application](#)
-  [Pawnbroker's License Application](#)
-  [Salvage Operator's License Application](#)
-  [Taxi Driver's Permit Application](#)
-  [Theatre License Application](#)
-  [Transient Merchant License Application](#)
-  [Transient Merchant License Application - Produce Only](#)

The City of Sioux City does not require you to have a city business license, however, please check with the State of Iowa and their licensing procedures through the U.S. Small Business Administration website at www.sba.gov. This takes you through a six step process that includes:

- Step 1: Tax Registration** (how to obtain your EIN or Tax ID number)
- Step 2: Business Licenses** (how to obtain business and occupational licenses and permits)
- Step 3: Local Permits** (Business Licenses / Tax Permits, Building Permit, Health Permit, Occupational Permit, Signage Permit, Alarm Permit or any Zoning Permit that may be necessary)
- Step 4: Incorporation Filing** (what to do for a corporation, a non-profit, a limited liability company, a partnership, sole proprietorship)
- Step 5: Doing Business As (DBA)** (fictitious name filing, also known as Doing Business As or DBA)
- Step 6: Employer Requirements** (basic registration requirements for businesses with employees)

Taxes

Property Tax

Property tax rates for properties located in Woodbury County can be obtained for the Woodbury County Assessor in the Sioux City Assessor's Office, 620 Douglas Street #703, Sioux City.

Contact: Sioux City Assessor's, 712.279.6505

Federal Identification Number (Federal ID Number), or Employer Identification Number (EIN)

This form is needed if you are legally organized as a partnership, corporation (C, S, or LLC), or Single Member Limited Liability Company, or if your business has employees. *Form SS4*, can be applied for online, faxed, or mailed.

Contact: Internal Revenue Services, www.irs.gov, 1.800.829.1040

Sales and Use Tax

This form is needed if your business collects sales tax in the State of Iowa. A *Business Tax Permit*, can be applied for online, faxed, or mailed.

**Contact: Iowa Department of Revenue and Finance
www.iowa.gov/tax, 1.800.367.3388**

Iowa Withholding Tax

This form is needed if your business has employees. A *Business Tax Permit*, can be applied for online, faxed, or mailed.

**Contact: Iowa Department of Revenue and Finance
www.iowa.gov/tax 1.800.367.3388**

Hotel/Motel Tax

A 7% hotel/motel tax is collected from hotels/motels located in the city limited of Sioux City, Iowa. There is a 5% state tax that applies for a totally check out rate of 12%.

**Contact: Iowa Department of Revenue and Finance
www.iowa.gov/tax 1.800.367.3388**

The following taxes may be applicable to your business. Check with the Iowa Department of Revenue and Finance.

- Automobile Rental Tax
- Cigarette Tax
- Consumer's Use Tax
- Contractor Registration Fee
- Corporate Income Tax
- Corporation Registration Fee
- Drug Stamp Tax
- Environmental Protection Charge
- Franchise Tax
- Gambling, social and charitable
- Hazardous Waste Fee
- Hotel/Motel Tax
- Household Hazardous Material Fee
- Household Hazardous Waste Fee
- Individual Income Tax
- Individual Income Tax EMS Surtax
- Individual Income Tax School District Surtax
- Inheritance and Estate Tax
- Insurance Premium Tax
- Liquor Tax
- Local Options Sales Tax
- Mobile, Manufactured, and Modular Home Tax
- Motor Fuel Tax
- Motor Vehicle Lease Tax
- Motor Vehicle One-Time Registration Fee
- Ocean Marine Profit Tax
- Property Tax
- Property Tax Credits
- Real Estate Transfer Tax
- Retailer's Use Tax
- School Infrastructure Local Option Tax
- State Sales Tax
- Tobacco Products Tax
- Unemployment Taxes
- Use Tax
- Withholding Tax

Economic Statistics

Sioux City

Total Population: 82,967
Total Housing Units: 33,425
Average Household Size: 2.54
Median Household Income: \$43,158

Woodbury County

Total Population: 102,336
Total Area: 873 sq. mi.
Population density: 117 ppl per sq. mi.
Median Household Income: \$44,343

Iowa

Total Population: 3,046,355
Total Housing Units: 1,344,080
Average Household Size: 2.57
Median Age: 36.6

*www.census.gov

Market Research Services

SBDC Market Research

Iowa Small Business Development Centers provide high quality, affordable market research that is applicable to small business. From identifying likely customers and industry trends to analyzing direct competition, SBDC Market Research services can help you get the edge you need to be successful in your industry. Call (712)274.6454 for more information or visit our website at www.corporatecollege.biz

Center for Industrial Research and Service (CIRAS)

The Center for Industrial Research and Service (CIRAS) works to enhance the performance of Iowa companies through research, education, and technical assistance. The Iowa State University-based organization develops numerous company assistance programs in areas such as biorenewables, engineering, government procurement, management practices, productivity, and quality systems. Visit www.ciras.iastate.edu or call (515)294-3420 for more information.

Institute for Physical Research and Technology (IPRT)

IPRT has worked on over 2,300 technical assistance and research projects with Iowa companies since 1998. Their expertise helps Iowa companies solve technical problems; create new products, and increase productivity and quality. IPRT's efforts also lead to the development of new, high-tech companies. For more information, visit www.iprt.iastate.edu or call (515)294-8902

Strategic Marketing Services (SMS)

A division of the University of Northern Iowa's Business and Community Services, SMS provides insight and actionable solutions to meet marketing and business objectives. Strategic Marketing Services offers a full range of qualitative and quantitative marketing research and analysis services to respond to a wide variety of challenges. More information may be obtained at www.sms.uni.edu

Business Education Services MyEntre.Net

Provided by the University of Northern Iowa's Regional Business Center, MyEntre.Net is a community of entrepreneurs and service providers, who grow, learn and share online. Webinars provide members with free, interactive presentations by business experts. Visit www.myentre.net and get started!

Iowa Small Business Financial Assistance Programs

Funding programs for small businesses can generally be viewed as coming from the three levels of government; local, state, and federal. The following is a list of Iowa Financial Assistance programs; this list is not all-inclusive, and there may be other programs available in different regions and counties in Iowa.

Federal

SBA 7(A) Guarantee Loan Program

The 7(A) Loan Program is the SBA's primary business loan program. The SBA guaranty reduces the lender's risk of borrower non-payment. If the borrower defaults, the lender can request SBA to pay the percentage of the outstanding balance guaranteed by SBA. Loans are available for many business purposes such as real estate, expansion, equipment purchases, working capital or inventory. Typically, SBA requires a minimum of a third of the total project costs to be personal investment from the owner. The loans are delivered through the commercial lending institutions at an interest rate not to exceed 2.75% over the prime lending rate. The prospective borrower needs to have approached the bank first for financing before he/she can apply for a SBA loan. Website for more information; www.sba.gov

SBA 504 Loan Program

This SBA program provides long-term, fixed-rate, subordinate mortgage financing for acquisition and/or renovation of capital assets including land, building and equipment. For more information visit www.sba.gov/services, then chose "SBA Loans" from the links in the right-hand column. From there, click on "CDC/504 Program."

SBA Patriot Express Loan

The Patriot Express Initiative Pilot loan initiative is for veterans and members of the military community wanting to establish or expand a small business. Offered by SBA's network of participating lenders nationwide and features the fastest turnaround time for loan approvals. Loans are available up to \$500,000 and qualify for SBA's maximum guaranty of up to 85 percent of loans of \$150,000 or less and up to 75 percent over \$150,000 up to \$500,000. Loans can be used for most business purposes, including start-up, expansion, equipment purchase, working capital, inventory, or business occupied real-estate purchases. For more information visit www.sba.gov.

The SBA **does not provide any grant programs for small businesses. Financial assistance is given through loan programs only.*

State of Iowa

Disadvantaged Business Enterprise (DBE) Program

The [DBE Program](#), which has been developed under the Equal Employment Opportunity and Affirmative Action (EEO/AA) policies, is administered by the Office of Employee Services. The Iowa DOT takes affirmative action to ensure that Disadvantaged business enterprises have the maximum practical opportunity to get Iowa DOT contracts for construction, professional and technical service.

Targeted Jobs Withholding Tax Credit Program

A [pilot program](#) providing a withholding tax credit equal to 3% of qualifying wages paid to employees for a ten-year period. The funds can be used for most expenses incurred by a business related to their project.

The Iowa Small Business Loan Support Program (ISBLSP)

[ISBLSP](#) aids Iowa entrepreneurs and small businesses in their efforts to access capital for business purposes including startup costs, working capital, business procurement, franchise fees, equipment, inventory, as well as the renovation or tenant improvements of an eligible place of business that is not for passive real estate investment purposes. www.iowaeconomicdevelopment.com.

Iowa Small Business Financial Assistance Programs (cont.)

Iowa Microloan

Micro businesses typically are home-based organizations with one or two employees and have credit needs of less than \$50,000. This program offers small loans and technical assistance grants to help you in your business development. For more information call 515-212-0182 or visit www.iowamicroloan.org.

Wellmark Community Ventures Program

Applicant Company must be an Iowa based for-profit company. Typical funding will provide \$10,000 to \$100,000 in convertible debt financing. The loan term is 5 years at a rate of 7% interest. Interest is payable at the end of 5 years. A request may be made to extend the loan for an additional two years. For application or more information visit www.wellmark.com/AboutWellmark/Community/WellmarkVentureCapital.aspx.

Iowa Targeted Small Business Program

This financial assistance program is available to women, minorities, and disabled individuals who own or are starting a business. This IDED program offers:

- A low interest loan, up to \$50,000, at an interest rate of 0-5%, to be repaid in monthly installments over a five to seven year period. The first installment can be deferred for three months for a start-up business and one month for an existing business.
- Loan guarantees up to \$50,000. Loan guarantees can cover up to 80% of a loan obtained from a bank or other conventional lender. The interest rate is at the discretion of the lender.
- In limited cases, an equity grant, to be used to leverage other financing, SBA or conventional, in amounts up to \$50,000.

To apply for financing, the business has to be certified as a Targeted Small Business first through the Iowa Department of Inspections and Appeals, www.state.ia.us/government/dia/index.html. The second step is to complete TSB application, found at the IDED website, www.iowaeconomicdevelopment.com.

Iowa Self-Employment (ISE)

This program allows qualified individuals with disabilities to establish, acquire, or expand a small business by providing technical and financial assistance. Technical Assistance funds of up to \$10,000 may be used to pay for any specific business-related consulting service, such as developing a feasibility study or business plan, or accounting and legal services. Financial Assistance funds of up to \$10,000 may be used to purchase equipment, supplies, rent or other start-up, expansion or acquisitions costs identified in an approved business plan. Expenditures for equipment or working capital needed to start, expand, or acquire a business by providing a dollar-for-dollar match of the financial assistance requested. To be eligible for the program, applicants must be active clients of the Iowa Department of Education, Iowa Vocational Rehabilitation Services, or the Iowa Department for the Blind. To learn more, 515-281-4211 or visit <http://www.ivrs.iowa.gov/iowaSelfEmploymentProgram/SelfEmploymentOverview0711.htm>.

Enterprise Zone Program

The [Enterprise Zone program](#) provides a number of benefits designed to spur development in economically-depressed areas of the city. Eligible projects must create at least 10 new qualifying jobs and at least \$500,000 in new qualifying capital investment. The benefits include a 10% investment tax credit, a refund of all sales tax paid during construction, and a doubling of the State's research and development tax credit.

Demonstration Fund

Provides grants and loans to accelerate commercialization of products by companies in three targeted industry clusters – Bioscience, Advanced Manufacturing, and Information technology. The purpose of the fund is to encourage commercialization of innovation thereby fostering competitive, profitable companies that create high paying jobs and wealth in Iowa. Funding is approved by the IDED Board of Directors. Go to www.iowaeconomicdevelopment.com for an application.

Iowa Small Business Financial Assistance Programs (cont.)

Community Economic Betterment Account

This program is structured to provide financial assistance to businesses and industries that require such assistance in order to create new job opportunities. Retail businesses are ineligible for this program. CEBA fund are intended to be only a small piece of the financial package with the majority of the investment coming from private and local public resources. For more information, call IDED at 515-242-4795 or 800-532-1215 or www.iowaeconomicdevelopment.com for an application.

City of Sioux City

Tax Increment Financing (TIF)

The City can provide a full or partial rebate of property taxes for qualifying projects in TIF districts. Rebates are an alternative use of TIF for developers that create new taxable value but who don't require significant public improvements. Rebate awards are subject to City Council approval of development and minimum assessment agreements.

Low-Interest Loan Program

A portion of the City's 1% local option sales tax is committed to economic development programs. The City uses these funds to provide direct loans to businesses based on job creation or gap financing needs for the project. Loans are typically at 4% for a term of 5 years and up to \$1,000 per job created and/or retained.

Special Assessment Program

Through its power to assess property taxes, the City can provide assistance to developers and businesses to construct public improvements such as streets and utilities. The City can complete the improvements and finance the improvements through a loan which will be repaid by a special assessment on the property taxes associated with the development.

Property Tax Abatement

The city may abate the property taxes on new developments for a period of years. In Urban Revitalization Zones, the program has spurred the growth of new housing developments and renovations of existing homes. In other cases, the State of Iowa has granted the City the authority to abate property taxes for new industrial developments.

Property Tax Rebate

In TIF districts, an alternative to up front financial awards traditionally associated with TIF, the City can provide a rebate of property taxes. The developer will pay the taxes and receive an immediate rebate from the City. Developers find this tool especially beneficial over the traditional upfront award because the entire amount of the property taxes is rebated. In upfront situations where the City must finance the cost, the cost of financing (usually 30%) is subtracted from the amount of the award.

Enterprise Zones

The Enterprise Zone Commission reviews applications from qualified businesses and housing developers located within or requesting to locate within a significant enterprise zone to receive incentives or assistance consistent with the terms and provisions of the specified chapters of the [Iowa Code](#).

Iowa Small Business Financial Assistance Programs (cont.)

Banks, Grants and Private Foundations

Banks: Banks lend commercially, (in-house), or they use a guaranteed loan program such as SBA 7(A). Before approaching the bank, be prepared by completing a business plan and financial projections. Approach your bank FIRST; they know you and you have an established history with them.

Grants: Grants can be found from three main sources:

1. Federal or State Government
2. Private Foundations
3. Business Plan Writing Contests

The Federal Government has a web-site that lists all of the grant money available for education, housing, health care, child care, non-profit businesses, and some, but very few, for-profit businesses. The website www.grants.gov, lists all federal grant programs, how to apply allocation deadlines, and eligibility requirements. DO NOT BUY GRANT INFO ON THE WEB!

Most publications of “free money” are outdated as soon as they are published. Why? Grants are available for a limited time period; they are not on-going.

Private Foundations may either be publicly held companies, such as Dell, Microsoft, General Mills, privately held businesses, or individuals. The best place to find out if a company has a foundation, is to look up the company on the internet, (most large corporations have a web-site) and look under their foundation tab on their web-site. Most foundations give to non-profit organizations, very few give to for-profit organizations.

Business Plan Writing Contests are increasingly becoming a popular way to “win” grant money. Check Downtown Partners or the City of Sioux City for more information.

**These programs are not inclusive—there may be financial assistance available for a particular situation.*

For further assistance with any of these programs or to learn how to write a business plan contact Downtown Partners, 712.252.0014; City of Sioux City Economic Development, 712.224.5500.

Attorneys, Accountants and Financial Institutions

Attorneys

Al Sturgeon Law Offices
507 7th Street #540
712-234-1440
<http://www.alsturgeonlaw.com>

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<http://corbettanderson.com>

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712-277-4561
<http://www.craryhuff.com>

Deck & Deck Law Firm
505 5th Street #635
712-255-3573
<http://www.deckanddeck.com>

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520 Nebraska Street #334
712-233-1623

Douglas Roehrich
705 Douglas Street #402
712-252-4089

Elizabeth Row
719 Nebraska Street
712-252-2320

Elizabeth A Rosenbaum
600 4th Street #1006
712-233-3632

Ely & Elbert LLC
505 5th Street #218
712-255-8519
<http://www.ely-and-elbert.com>

Forker Wil Law Firm
701 Pierce Street #303
712-252-1395
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Garreans Law Firm
505 5th Street
712-224-2911

Goosmann Law Firm
410 5th Street
712-226-4000
<http://www.goosmannlaw.com>

Heidman Law Firm
1128 4th Street #200
712-255-8838
<http://www.heidmanlaw.com>

Horneber Law Firm
401 Douglas Street
712-277-2333

Irene Schrunk
600 4th Street #308
712-233-3625

Jack Grubb & Associates
600 4th Street #213
712-258-1135

Jeffrey Mohrhauser
522 4th Street #300
712-277-2373

Jeffrey T Myers
705 Douglas Street #402
712-255-0001

Forker & Parry
705 Douglas Street #300
712-255-0189

Forsyth Law Firm
505 5th Street #240
712-224-2371
<http://www.priscillaforsythlaw.com>

Furlong & Pierson Law Office
520 Nebraska Street #401
712-258-4565

Gildemeister & Keane
600 4th Street #702
712-277-9257
<http://www.edkeanelaw.com>

Hamilton Law Firm
1119 4th Street #202
712-293-1440

Hellige Frey & Roe RLLP
505 5th Street Suite #700
712-255-4444

Hutchison Myers Eckert & Vohs
705 Douglas Street #402
712-255-1607

Jack Faith
705 Douglas Street #207
712-258-4228

Jeffery Sar
750 Pierce Street
712-277-1015

Jeffrey Mohrhauser
705 Douglas Street #402
712-252-4089

Jessica Noll
705 Douglas #509
712-258-6555

Judith Garnos Huitink
705 Douglas Street
712-224-3456

Joe Cosgrove
705 Douglas Street #623
712-258-4262

Kanter Mayer
701 Pierce Street
712-255-5133

Leif Erickson
Ho-Chunk #312
712-234-3040
<http://www.leifericksonlawoffice.com/>

Michael O'Brien
705 Douglas Street
712-224-3373

Molstad Law Firm
701 Pierce Street #305
712-255-8036

Nymann & Kohl Attorneys at Law
520 Pierce Street #383
712-258-0101

O'Brien Galvin & Moeller
705 Douglas Street #214
712-255-0147

O'Brien, Brien, Attorney
505 5th Street #422
712-224-3388

Paul Lundberg
906 Terra Centre
712-234-3030

Rhinehart Law
505 5th Street #310
712-258-8706

Robert J Rehan, Attorney at Law
700 4th Street #504
712-255-1085
<http://www.rawlingsnieland.com>

Shuck Law Firm
501 Pierce Street
712-258-0121
<http://www.shucklawfirm.com>

Kyle Irvin
423 6th Street
712-277-1267

Martha McMinn
705 Douglas Street #635
712-277-2006

Michele Lewon
705 Douglas Street #204
712-255-8050

Munger Reinschmidt & Denne
712-233-3635

Ollson Associates
600 4th Street #333
712-234-3022
<http://www.oaconsulting.com>

O'Brien Law Office
701 Pierce Street #405
712-255-3005

Patrick Tott
705 Douglas Street
712-255-5873

Rawlings Nieland Killinger Ellwanger
522 4th Street #300
712-277-2373
<http://www.rawlingsnieland.com>

Rich Kallsen
705 Douglas Street
712-252-3365

Roehrich Law Office
705 Douglas Street #402
712-252-4089

Smith & McElwain
505 5th Street #530
712-255-8094
<http://www.smith-mcelwain.com>

Thomas and Poulson Law Office
705 Douglas Street #509
712-258-6555

Ted Karpuk
507 7th Street
712-224-2930

Tiefenthaler Law Office
501 Pierce Street #210
712-252-5080

Updegraff Law Office
505 5th Street #204
712-252-5700

Wayne G Prichard
505 5th Street #627
712-255-1977

Timothy Scherel
507 7th Street
712-224-2932

Vriezelaar Tigges Edgington
613 Pierce Street
712-252-3226
<http://www.siouxcitylawyers.net>

Willia Law Offices
501 Pierce Street #400
712-277-0686

Accountants and Financial Institutions

ABC Bookkeeping
507 7th Street
255-7617

First American Bank
800 Gordon Drive
712-255-101
<http://www.bankfirstamerican.com>

Henjes Conner & Williams PC
P O Box 1528
712-277-3931
<http://www.hwcpcpa.com>

King Reinsch Prosser & Co. LLP
522 4th Street #500
712-258-5550
<http://www.krpcpa.com>

Pioneer Bank
701 Pierce Street
712-244-2511
<http://www.pioneerbanks.com>

Siouxland Investment Group
302 Jones Street
712-224-2914
<http://www.swsfinancial.com/>

US Bank
501 Pierce Street
712-277-1500
<http://www.usbank.com>

Central Bank
522 4th Street #100
712-293-2265
<http://www.centralbankfdic.com>

Great Southern Bank
329 Pierce Street
712-277-0300
<http://www.greatsouthernbank.com>

Heritage Bank
600 Pierce Street
712-255-5713
<http://www.heritageiowa.com>

Nichols Rise & Co. LLP
705 Douglas Street #502
712-252-4309

Security National Bank
601 Pierce Street
712-277-6500
<http://www.snbonline.com>

Stifel Nicolaus
700 4th Street
712-252-6920
<http://www.stifel.com>

Wells Fargo Bank
600 4th Street
712-252-4141
<http://www.wellsfargo.com>

Promoting your business!

There are some great resources out there to help you get the word out about you and your business! The right networking community can help in many ways, so be sure to contact any of the following companies should you need assistance.

Chatterkick

306 Virginia Street
Sioux City, IA 51101
712-253-9445

Website: www.chatterkick.com

JDGordon Creative Labs

312 Court Street
Sioux City, IA 51101
712-255-5882

Website: www.jdgcreativelabs.com

Media Concepts

520 Nebraska Street, Suite 204
Sioux City, IA 51101
712-258-4598

Website: www.mcadagency.com

STARTUP SIOUX CITY

Website: www.startupsiouxcity.com

Team Creative Fire

705 Douglas, Suite 457
Sioux City, IA 51101
712-898-8121

Website: www.teamcreativefire.com

Other ways to help the community get to know you is by forming a press release about your upcoming promotion or product and contacting the local television, radio stations, publications and utilizing social media venues and websites. A few to consider are:

Television

- KTIV – Around Siouxland and/or Live at 5
- KCAU – Good Morning Sioux City
- KPTH/Fox 44 – Siouxland News at Sunrise

Radio

- Powell Broadcasting (KOOL 99.5, 1360 KSCJ, Q102, Y Country, KLEM, KSUX and talk show appearances available, ex: Around Siouxland)
- ClearChannel (KG95, KISS-FM, Z98 and talk show appearances available, ex: Spotlight on Siouxland)

Print

- Sioux City Journal/Weekender

Social Media/Web

- FaceBook/Twitter: “LIKE” or “FOLLOW” Connect Siouxland, Downtown Partners, The City of Sioux City, Tyson Events Center, Siouxland Chamber of Commerce and all of the companies mentioned above and search for others in your field!

Resource and Contact Directory

Local Resources

Downtown Partners Sioux City
418 Pierce Street
712.252.0014
Web Site: www.downtownsiouxcity.com

Siouxland Chamber of Commerce
(The Siouxland Initiative)
101 Pierce Street
712.255.7903
Web Site: www.siouxlandchamber.com

City of Sioux City Economic Development
405 6th Street
712.224.5500
Web Site: www.locatesiouxcity.com

Chatterkick
306 Virginia Street
Sioux City, IA 51101
712-253-9445
Website: www.chatterkick.com

Convention & Visitors Bureau
801 4th Street
712.279.4800
Web Site: www.visitsiouxcity.org

JDGordon Creative Labs
312 Court Street
Sioux City, IA 51101
712-255-5882
Website: www.jdgcreativelabs.com

Media Concepts
520 Nebraska Street, Suite 204
Sioux City, IA 51101
712-258-4598
Website: www.mcadagency.com

SCORE
320 6th Street, Federal Building, Rm 186
712.277.2325
Web Site: www.siouxcity.score.org

Small Business Development Center
4647 Stone Ave, P.O. Box 5199
712.274.6465
Web Site: www.corporatecollege.biz

Siouxland Economic Development Council
617 Pierce Street, Suite 202
712.279.6430
Web Site: www.siouxlandedc.com

Sioux City Public Library
529 Pierce Street
712.255.2933
Website: www.siouxcitylibrary.org

STARTUP SIOUX CITY
Website: www.startupsiouxcity.com

Team Creative Fire
705 Douglas, Suite 457
Sioux City, IA 51101
712-898-8121
Website: www.teamcreativefire.com

Iowa Resources

Iowa Source Link
515.286.4950
Website: www.cisourcelink.com

Iowa Small Business Resource Office
800.532.1216

Venture Network of Iowa (VNI)
515.242.4740

Iowa Procurement Outreach Center
515.242.4888

Iowa Economic Development Authority
200 East Grand Avenue
Des Moines, IA 50309
515.725.3000
Web Site:
www.iowaeconomicdevelopment.com

Iowa Secretary of State
Hoover Building, Des Moines, IA 50309
515.281.5204
Web Site: www.sos.state.ia.us

Iowa Dept. of Revenue & Finance
Hoover Building, Des Moines, IA 50309
800.367.3388
Web Site: www.iowa.gov/tax

Iowa Workforce Development
1000 East Grand Avenue
Des Moines, IA 50309
515.281.5387 / 800.562.4692
Web Site: www.iowaworkforce.org

Iowa Dept. of Natural Resources
Wallace Building, Des Moines, IA 50309
515.281.5145
Web Site: www.iowadnr.gov

Small Business Administration
215 4th Avenue SE., Suite 200
Cedar Rapids, IA 52401-1806
319.362.6405
Web Site: www.sba.org

Iowa Dept. of Inspections & Appeals
Lucas States Office Building
Des Moines, IA 50309
515.271.7250
Web Site: www.iowa.gov

Federal Resources

Small Business Administration (SBA)
409 3rd St, SW
Washington DC, 20416
800.827.5722
Web Site: www.sba.gov

US Federal Statistics
1275 First Street, NE
Washington DC, 20417
800.333.4636
Web Site: www.usa.gov/index.shtml

US Business Advisor
1275 First Street, NE
Washington DC, 20417
800.333.4636
Web Site: www.business.usa.gov

US Census
4600 Silver Hill Road
Washington DC, 20233
800.923.8282
Web Site: www.census.gov

Internal Revenue Service
3539 Southern Hills Drive
Sioux City, IA 51106
712.274.8019
Web Site: www.irs.gov