



Affecting Downtowns & How to Respond at Home

Downtown Partners Strategic Plan
May 2016

PUMA's Global Trends Report

- Initially created in 2006 to inform the Downtown Denver Area Plan
- Updated in 2011 and 2014; third update in progress
- Developed in partnership with the University of Colorado Denver
- Received IDA President's Award for applications throughout U.S.





2006

2011

2014

DEMOGRAPHICS

Changing American Demographics Immigration Trends Changes with the "Creative Class" Changing American Demographics Education, Talent & Jobs Emergence of Young Professional Women Changing American Demographics Education, Talent & Jobs Influence of Women



LIFESTYLES

Traffic Congestion & Value of Time Trends in Health Care/Wellness/Recreation Growth of Tourism America's Growing Debt Burden Changing Consumer Behaviors Shifts in Transportation & Mobility Health, Wellness & Urban Form The Age of Austerity Changing Consumer Behaviors Shifts in Transportation & Mobility Health & Wellness Rise of Regionalism



GLOBAL COMPETITION

Emergence of China, India, etc. Continued Advances in Technology Environmentalism, Sustainability, Climate Change The Emergence of a Planetary Middle Class Continued Advances in Technology Sustainability Mainstreamed Shift in Global Wealth Continued Advances in Technology Social Equity — The Neglected Pillar of Sustainability



DEMOGRAPHICS



Baby Boomers - 76 million born 1946 to 1964

- Sheer numbers supported labor markets, entitlements & consumption
- College education rates increase 5x
- Living longer & healthier, but creating increasing demands on health care system
- Recession caused more to "age in place"
- Empty nest looking to downsize, urbanize



Gen X – 53 million born 1961 to 1984

- Slackers to slacks!
- Ability to multi-task & transfer skills
- Have the most post-recession disposable income, largest group of homebuyers, most have kids
- Moving into leadership positions
- Job prospects are good



Millennials – 77 million born 1977 to 2003

- Growing up with technology
- More optimistic, tolerant, open-minded
- Multi-cultural majority minority rises from 43 to 58 of 100 largest cities since 2000
- Spirit of volunteerism, passion to foster change
- Many rebounding to home markets



Gen Z – born after 1996

- Gen Z are more realistic & cautious, yet inspired to change the world
- Ushering in the most dramatic demographic shift in American history
- By 2018, children under 18 will be majority-minority, by 2042 there will be no racial minority in the U.S.



Education, Talent & Jobs

The Premium of a Highly Skilled Workforce

- Worker shortages loom due to skill gaps
- Since 2000, young college educated population grew twice as fast within 3 miles of major city centers
- Millennials today comprise 38% of workforce, 50% by 2020
- Educational institutions are economic anchors, stabilizers



The Influence of Women

Dominating Professional Occupations

- 57% of bachelor's and 60% of master's degrees
- Single Boomer women emerging as an economic power
- In positions to shape cities? 17% of mayors, 15% of architects, 37% of planners
- Vibrant mixed-use environments can fulfill diverse lifestyle needs



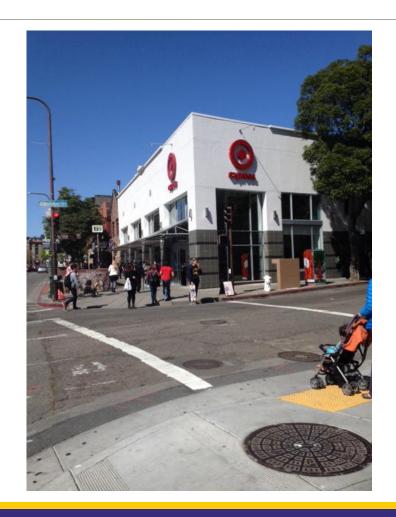
LIFESTYLES



Changing Consumer Behaviors

New Patterns in Consumption

- Impulse replaced by deliberate spending
- E-commerce now 6% of retail sales, but influences majority of purchases
- Gen X and Millennials driving sales
- Sharing economy flourishing
- Downtown residential influencing new retail formats



Shifts in Transportation & Mobility

Behaviors Shifting Away From Cars

- Driving miles have decreased since 2006
- Millennials don't love cars 21% of all miles driven in 1995; 14% today
- Bike share programs growing faster than any mode of transport in history of planet
- Walkable real estate = value premium



Health & Wellness

Healthy Places an Emerging Trend

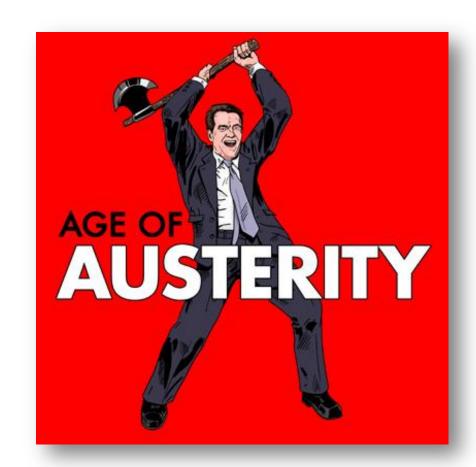
- Shortage of health care workers looming
- Health care industry will continue to be an economic anchor, civic partner
- Connection between health and built environment increasingly important
- Opportunities from new food movements



Rise of Regionalism

Cities Propel Growth & Innovation

- Per capita US debt: 2007: \$29,0002016: \$59,400+
- In 1950, 16 workers for each SSI recipient, by 2030, 2 workers for each recipient
- Feds broke and dysfunctional
- Investment in infrastructure, education & innovation to come from regions



GLOBAL COMPETITION



Shift in Global Wealth

The World's Largest Economies: 1850 to 2050

1850	1950	2016	2050
China	United States	United States	China
India	United Kingdom	China	United States
United Kingdom	Germany	Japan	India

Shift in Global Wealth

America's Grip On Its Destiny Diminishes

- Recession accelerated relative growth of emerging economies
- China's global share of car sales:2000 < 1%; 2015 > 27.5%
- Global middle class: 1.8B in 2009, 3.2B by 2020, 4.9B by 2030; 66% in Asia
- Emerging economies feature low debt, strong central governments – will invest in infrastructure and innovation



Continued Advances in Technology

Key advances shaping cities

- Mobile connections: 7.7B+
- Explosion in apps for real-time information
- Influencing office & living design to blend work/social space, less sq.ft. per person
- 3D printing changes manufacturing process – opportunities for cities
- Clusters of innovation key to growth



Sustainability & Social Equity

Majority of planet now lives in cities

- At current growth rates, global consumption exceeds 200% Earth's biocapacity by 2050
- Economic & environmental pillars of sustainability widely understood
- U.S. income inequality most extreme since 1928 – 1% earn 22.5% of wealth, 90% earn less than 50% for first time ever.
- Rising tide of civic activism expected to promote equity in schools, wages, housing



CONCLUSIONS

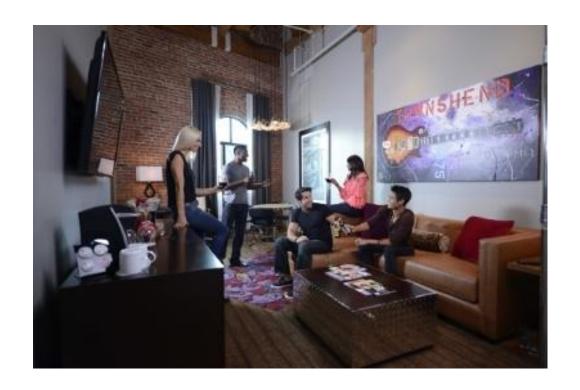
Trends favorable for vibrant downtowns

- America's population growing more diverse, as well as younger & older
- Increasingly connected & competitive world
- Resource-intensive lifestyles are not sustainable
- Innovation & investment more reliant on regional initiative
- Planning for economic diversity emerging as a priority



Implications for Downtown Sioux City

- Capitalize on the "Rebound Wave"
- Appeal to women
- Housing with diverse price points
- Mobility options, "complete streets"
- Promote the "sharing economy"
- Keep it fun, entertaining & interesting
- Foster/promote entrepreneurship
- Capitalize on adaptive reuse



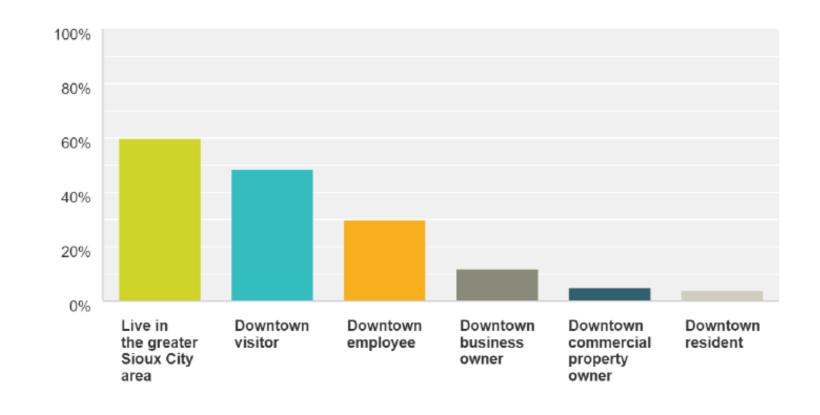
Priorities from Roundtables...

- Increase market rate housing options
- Improve property owner accountability and engagement
- Emphasis on place-making
- Improve infrastructure to enhance curb appeal
- Involve the rebounders (young professionals)



616 responses to the online survey...

- Female 60%
- White 92%
- 50K to \$200K: 69%
- Zip code
 - **✓** 51104 (32%)
 - **✓** 51106 (27%)



Factors most important in improving downtown over past 5 years...

- New restaurants and retail
- New businesses and jobs
- Festivals and events/farmer's markets
- Historic building rehabilitation
- LaunchPAD Children's Museum





Three words that best capture your vision for downtown in 2035

Priorities to achieve this vision...

- Activate the riverfront (19%)
- Encourage more nightlife, restaurants & entertainment (14%)
- Support/incentivize business start-ups & entrepreneurs (13%)
- Attract neighborhood serving retail & amenities (10%)
- Promote a fresh image/brand for downtown (9%)
- Improve the parking experience (8%)

Suggest one specific improvement to enhance downtown



	Community	Economy	Environment
	Unify and strengthen the influence of downtown stakeholders	Attract new investment, including jobs, businesses & housing	Place-making to make downtown more walkable, bikeable & livable
 2. 	Communications with stakeholders "City Building Portal" to engage younger demographic	 Establish business support services Promote & support entrepreneurship Work with civic partners 	 Advocate for riverfront connections & activation Improve pedestrian & bicycle experience Advance the greening of
3.	Organize residents to attract amenities	to create incentives for housing & innovation	downtown, including a central gathering place

Bottom Line: Never in our lifetimes have converging trends favored downtowns like they do today.

